



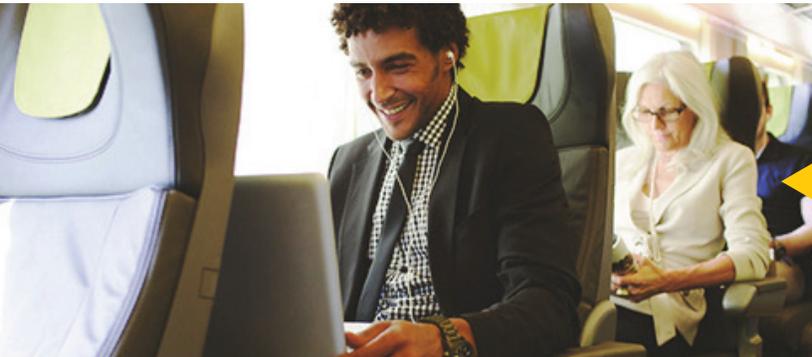
THE FLEET RENEWAL PROGRAM



THE PROGRAM

VIA Rail is excited to confirm that following the Federal Budget 2018 it will acquire a new train fleet to replace the current rolling stock operating within the Québec City – Windsor corridor, which serves the majority of our passengers. It is expected that by 2022, we will be welcoming Canadians on board a brand new set of trains. Our current fleet, reaching the end of its useful life, has served us well over the past 35 years, but it is now time to modernize ensuring safer, faster, more frequent, more accessible and an environmentally-friendly service. With the introduction of new trains, VIA Rail can offer a better travel experience with more comfortable cars that are better adapted and more accessible to people with reduced mobility – not to mention greener. All aboard!

BENEFITS OF THE FLEET RENEWAL PROJECT



1 Improving the customer experience: Modern trainsets will provide better amenities and improved comfort for travellers.

2 Improving accessibility: New trainsets will provide Universal Accessibility to all Canadians and their caretakers. The new fleet will allow VIA Rail to remain the most accessible mode of transportation.



3 Reducing environmental impact: Engines with the latest technology will be more fuel-efficient resulting in air quality improvements and a reduced environmental impact of four to five times less pollution than cars or other modes of transportation.

4 Increasing operating efficiencies: Bi-directional trains will allow for more efficient use of our fleet, optimize operating costs and provide more capacity for passengers.



5 Ensuring customer safety: New trains will be designed to continue to meet or exceed the latest safety standards.



PURCHASING PROCESS

- ✓ VIA Rail intends to proceed with its new fleet procurement through a request for proposals and will ensure, as is the case in its day-to-day business practices, that a fair, open and transparent bidding structure and process is in place.
- ✓ The call for proposals will be placed on the MERX system and will be open and accessible to all qualified companies wishing to make a proposal.
- ✓ The procurement process will comply with the highest industry standards and regulations, including provisions outlined in international trade agreements.
- ✓ An independent Fairness Monitor will follow the entire procurement process.

KEY FLEET REQUIREMENTS

VIA Rail is looking to procure a new fleet that meets the following criteria through its fleet renewal process:

- ✓ 9,100 passenger seats, provided by 32 bi-directional trainsets to replace the cars and locomotives in service along the Québec City-Windsor corridor.
- ✓ Enhanced Universal Accessibility features for passengers with reduced mobility, including multiple accommodations for wheelchairs and other mobility devices on the trains.
- ✓ More fuel-efficient, Tier 4 Diesel engines, with the option to operate on electrified rail infrastructure as it becomes available.
- ✓ Capability of trainsets to operate in either direction (push-pull) to reduce the turnaround time for trains at stations in urban centres, thereby reducing operating costs.

